

# 100 Shares

T A M P A B A Y

## MINISTRY GRANT REPORT

Name of organization: Lighthouse Ministries, Inc.

Date of report submission: October 24, 2022

In fulfillment of September OR Final Report (include year): September 2022 Report

---

Name of individual filling out Grant Report: Steve Turbeville

Title: CEO

Email Address: sturbeville@lighthousemin.org

Phone Number: (863) 687-4076 (o) (863)712-4503 (c)

---

Date Grant funds were received: April (2022)

Grant amount received: \$ 87,600

Total grant amount spent to date: \$ 59,403.35

Grant amount remaining: \$ 28,196.65

---

Purpose of Grant (Please copy and paste from Page 1 of Grant Application submitted):

Lighthouse Ministries will propel its ministry forward by replicating a successful Homeless Intervention Program model at the Lighthouse Ministries Kimmins Family Campus in Ybor City, and by hiring a gospel-centered leader with Rescue Mission strengths in partnership development, volunteer recruitment, evangelism, and fundraising. A new passenger van will also assure the homeless and low-income individuals served can fully engage in the four Pathways to Progress: (1) spiritual growth, (2) community, (3) industry, and (4) education.

## **GRANT USE SUMMARY**

*Please answer all questions below as they pertain to your ministry and grant request. If a question does not apply, please enter "N/A" rather than deleting the question.*

1. Compare original objectives/timeframes with actual results. Explain any variances.

For this section, Lighthouse Ministries (LM) will summarize the original objectives.

**a. New Hillsborough Director of Ministry Operations in place.**

Joe Vasquez has been hired as Hillsborough Director of Ministry Operations.

**b. Expand collaborations and community partnerships by 120 percent in a 12-month period.**

We continue to cultivate our relationships with existing partners. We attend "Brown Bag" lunch Bible studies at Kimmins Corp. We supported Early Head Start with their open house. By attending the homeless intervention outreaches with many community partners in the Tampa Hillsborough Homeless Initiative.

We are engaging with Amazing Love Ministries, Bell Shoals Baptist Church Brandon, First Baptist Church of College Hills, New Mt. Zion M. Baptist Church, Ministry of Hope, Abe Brown Ministries, Ready 4 Work, Created Women, Women's Resource Center, Steps to Recovery, the Animal Resource Center (for individuals with pets/service animals), James Elementary School and Early Head Start at Kimmins, Phoenix House, Hispanic Services Counsel, and Community Housing Solutions/Cove Behavioral Health.

**c. Increase service delivery in Ybor at Kimmins Family Campus by 200% as tracked by four pathways.**

Named Cheryl Hart manager of the Kimmins Family Campus. In this new initiative, we provided case management to 32 individuals who have been clients at the Ybor HOPE center.

125 food boxes were given to the Wholesome Church Outreach.

We supported Early Head Start with their open house to reach out to their staff and 50 families.

The Kimmins Family Campus also introduced the first Faith & Finance class and provided ESOL (English for Speakers of Other Languages) classes for 3 individuals.

**d. Formally launch Homeless Intervention Program including availability of case management.**

This is an area in which we are set for growth. The groundwork has been laid and we look forward to the leadership of Luke Simmons, our Homeless Intervention Chaplain at the Lakeland campus to assist our Hillsborough efforts. After the previous months of discovery work with other agencies, Luke is improving our ability to assist in directing individuals to needed services both within and outside of the Kimmins Center.

We have acquired new software, Mission Tracker, a case management system. This will provide greater effectiveness to meet the needs of case management for the clients of the Kimmins Family Campus. Additionally, this is being utilized at two other Hillsborough County sites.

**e. Share the Gospel at any chance we can and will track faith decisions.**

Last year 67 Gospel presentations were made in Hillsborough County, and 81 presentations were made during the same period this year.

To reach our target group of the “street homeless,” Ybor staff have attended seven homeless outreaches with the Hillsborough County Homeless Outreach Initiative with the Tampa Police Department and Amazing Love Ministries. Hundreds of homeless are invited to consider a life change and we take every opportunity to asked about their relationship with God, offering prayer and the opportunity for salvation. During individual conversations at these outreaches 39 people asked for information and were presented the Gospel.

The number of people served by Lighthouse Ministries in Hillsborough County continues to rise. Last year over the first 4 months 370 individuals were assisted, and over the first 120 days of this year we have helped 471 individuals.

**f. Track demographic data for each Homeless Intervention Program participants in Ybor City at the Kimmins Family Campus.**

At the same time, the following demographic information for Lighthouse Ministries services in Hillsborough County, including, most recently, the Kimmins Center is below. We look forward to further demographic information on Kimmins Center clients with the implementation of the Mission Tracker software.

**Hillsborough County Tracking Demographics:**

Calendar Year	<u>2021</u>	<u>2022</u>	<u>Ybor Initiatives 2022</u>
Individuals Assisted	554	806*	121
Women	342	392	39
Men	212	235	14

Children 0-17	100	93	6
Adults 36-45	49	84	11
Adults 46-65	211	300	16
Adults 66+	96	96	4
Families	475	473	7
White	381	423	6
Black	46	73	21
Hispanic	148	93	12
Veterans	16	27	6

*\*Includes the Brandon HOPE Center, Ybor Homeless Outreach and Ybor Education Center individuals.*

**g. Purchase a van.**

A van has been purchased and is being utilized.

**2. Explain the specific ways that this grant has helped you to expand significantly or propelled your ministry forward. Please include specific examples.**

The first way this grant has propelled Lighthouse Ministries forward is presence, both presence in walking beside people in their troubles and offering the Gospel along the way. There is also just the physical presence of a new place to go for help and for new welcoming faces to help them through their challenges.

*Nelson walked all the way from Cove Behavioral Center (90 minutes) to the Ybor HOPE Center seeking help. He was drenched in sweat and was grateful for the cold bottle of water after a long, hot walk. He said he had been robbed and lost everything he owned. We helped him identify what services we could help with and provided contacts to other service providers. We prayed with him and provided transportation back to the Cove.*

Before this grant, Lighthouse Ministries served Hillsborough through a Thrift Store and Hope Center in Brandon and a soon-to-be-re-opened Thrift Store and Hope Center in Plant City. Now there is more to offer and more synergy at work through shared service and contacts.

Besides the new Kimmins Center in Ybor, there is a van dedicated to serving the transportation needs. This provides mobility to make the services accessible to the community.

Leveraging contacts from Brandon's Lighthouse Hope Center and Plant City's Hope Center allows the entire staff to quickly identify and serve more people in need.

With the new staffing, van and funds set aside for Homeless Intervention, below is an example of how the services of Lighthouse Ministries assists individuals and families to access vital services.

*Rose received a food box, clothing, housewares, and arranged to pick up some furniture items. She was delivered to her new apartment, and we helped her get her things inside. After praying with her she said, "God bless Lighthouse Ministries for helping me so much!" as she walked into her new home after being homeless for more than 18 months.*

The growing Referral Services List is improving case management partnerships. It identifies providers for eyeglasses, dental, health, pet resources, blankets, hygiene, bus passes, showers, hot meals, and other critical services to the homeless population. This allows Lighthouse Ministries to share the Gospel through collaboration with other organizations that are meeting the physical and emotional needs of our community but are not able to offer the hope of the Gospel. In summary, the exciting news is that with services offered to individuals and families through the Kimmins Center also comes the offer of the Gospel of Jesus Christ.

Opportunities for collaborations and partnerships abound. We regularly attend the Tampa Hillsborough Homeless Initiative, the League of Non-Profits (a consortium of 50 local Non-Profits serving Tampa), Early Head Start monthly parenting huddles. All these efforts will produce additional applicants for Lighthouse Hillsborough and Ybor Initiatives. We have connected with multiple pastors' groups like Tampa Bay 4 Christ, The Timothy Initiative, Assemblies of God, and Underground Church.

**Most activities described in this interim report were NOT happening one year ago!** This grant has been the catalyst for this new work. Your prayers are being answered. We hope you will join us in saying, "The LORD has done this, and it is marvelous in our eyes." Ps. 118:23

**3. Based on the measurable project goals and methods of evaluation on your original grant application (Question #12 on the Grant Application), how has this project measurably expanded an existing initiative or established a new initiative?**

Two new employees, Joe Vasquez and Cheryl Hart have been hired to support Lighthouse's services in Hillsborough County and at the Kimmins Center.

A van has been purchased and will soon be a branded presence for Lighthouse Ministries as it travels in Hillsborough County serving the transportation needs of the homeless and poor population.

The new Mission Tracker case management system is up and running at the Kimmins Center and throughout all Lighthouse Ministries sites.

The Gospel of Jesus Christ is being proclaimed at every opportunity as described elsewhere in this report, most notably with presentations to 81 individuals.

**4. How have the grant funds furthered evangelism and discipleship in your local community?**

The grant funds are essential to opening the pathways of the Gospel to individuals in the community, who need assistance in a practical way through spiritual growth (church involvement), community (engaging with others), Work life (employment), education and Faith and Finances. This moves them to the next steps for permanent housing and independent living opportunities to live successfully.

The Kimmins Center has been utilized for Lighthouse Ministries' Discipleship program classes, Faith and Finances and ESOL classes.

Applicants for Ybor Hope Boxes are offered the Gospel and prayers. Also, our application process invites an open dialogue between the applicants and our staff on their relationship with Jesus and their testimony.

**5. What impact has the grant had on the population you serve? Your staff? The community?**

We are seeing that by connecting with various agencies, churches, and organizations, we are able to meet the needs of the poor and at-risk population we serve in Ybor City and Hillsborough County.

Currently, we have had the opportunity to serve 121 individuals in Ybor City between the Homeless Initiative and our educational programs. Everyone has been offered an opportunity to receive guidance, assistance, and hope. One hundred and one of these individuals have been presented with the Gospel, an opportunity to pray and salvation.

The 100 Shares Tampa Bay grant has offered the staff the opportunity to successfully launch the mission work in Ybor City and in Hillsborough County making a significant impact.

The staff realizes that without this grant we will not have made the necessary growth to effectively impact this community with a compassionate Gospel emphasis.

**6. What were the primary lessons that you and your staff learned from this grant project?**

Hillsborough County includes several large, densely populated urban areas, and there is much need. We are thankful for the time that has been made available to us to provide collaboration and forge partnerships that inspire and inform us together for effective ministry.

We have learned that there is insufficient comprehensive case management; moreover, that there is a greater opportunity for Gospel work than we ever could have imagined. This grant has given us the opportunity to accelerate our presence in Hillsborough County to give dignity and a better quality of life through the power of the Gospel.

**7. Based upon current conditions, are there things that you would do differently in utilizing the grant award? If so, what?**

At this time, we used the resources we have to the best of our ability as we lay the foundation for future Gospel work. We would have put more emphasis on Children's Ministry in the schools and neighborhoods. But, thankfully, we can put that in our strategic plan moving forward over the next five years.

**8. If the grant project is part of a larger campaign, please provide a status report on the campaign.**

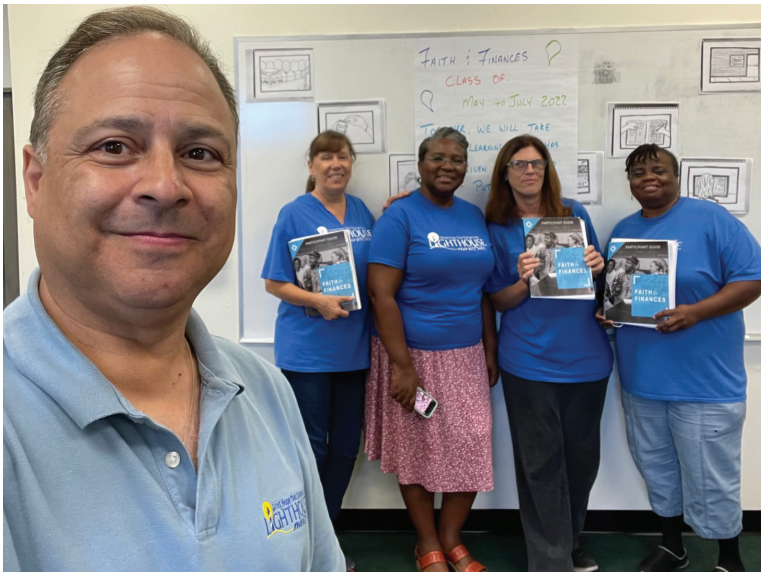
N/A

**9. If the project involved collaboration with other organizations, please comment on its effect on the project.**

Many of our collaborations have already been mentioned above along with the positive effects to impact the community.

One additional positive effect of these collaborations is that it compels us to pursue every opportunity to open our hearts and our minds to share the love of Christ, both to the collaborators and to those individuals we serve.





Giving Hope That Changes Lives  
**LIGHTHOUSE**  
*ministries*

**KIMMINS FAMILY CAMPUS**  
**YBOR CITY**



**LIGHTHOUSE MINISTRIES**  
**GRANT REPORT/SPENDING TO DATE - YTD September 30, 2022**

Category		Amount Requested	Amount Spent to Date
Salaries and Wages			
1	Learning Campus/Homeless Intervention Minister	15000.00	15000.00
2			
Total Salaries and Wages		15000.00	15000.00
Advertising, Marketing, Consultant Fees			
1			
2			
Total Advertising, Marketing, Consultant Fees		0.00	0.00
Travel and Mileage Expenses			
1	Mileage	3000.00	1780.54
2			
Total Travel and Mileage Expenses		3000.00	1780.54
All Other Requested Items			
1	Homeless Intervention Program: ID's, motel fees, transport vouchers, medical expenses	19600.00	1099.46
2	15 Passenger Van - Transport for Homeless Services	50000.00	41523.35
3			0.00
4			0.00
5			0.00
6			0.00
7			0.00
8			0.00
9			0.00
12			
13			
14			
15			
Total Other Requested Items		69600.00	42622.81
<b>TOTAL GRANT AMOUNT REQUESTED</b>		<b>87600.00</b>	<b>59403.35</b>

**PERCENTAGE OF GRANT FUNDS USED TO DATE**

68%