

# 100 Shares

T A M P A B A Y

## MINISTRY GRANT REPORT

Name of organization: Lighthouse Ministries, Inc.

Date of report submission: March 9, 2023; 4:35pm

In fulfillment of September OR Final Report (include year): Final Report 2023

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Name of individual filling out Grant Report: Steve Turbeville

Title: CEO

Email Address: sturbeville@lighthousemin.org

Phone Number: (863) 687-4076 (o) (863)712-4503 (c)

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Date Grant funds were received: April (2022)

Grant amount received: \$ 87,600

Total grant amount spent to date: \$ 87,600

Grant amount remaining: \$ 0.00

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Purpose of Grant (Please copy and paste from Page 1 of Grant Application submitted):

Lighthouse Ministries will propel its ministry forward by replicating a successful Homeless Intervention Program model at the Lighthouse Ministries Kimmins Family Campus in Ybor City, and by hiring a gospel-centered leader with Rescue Mission strengths in partnership development, volunteer recruitment, evangelism, and fundraising. A new passenger van will also assure the homeless and low-income individuals served can fully engage in the four Pathways to Progress: (1) spiritual growth, (2) community, (3) industry, and (4) education.

## GRANT USE SUMMARY

*Please answer all questions below as they pertain to your ministry and grant request. If a question does not apply, please enter "N/A" rather than deleting the question.*

1. Compare original objectives/timeframes with actual results. Explain any variances.

For this section, Lighthouse Ministries (LM) will summarize the original objectives.

**a. New Hillsborough Director of Ministry Operations in place.**

Joe Vasquez has been hired as Hillsborough Director of Ministry Operations.

**b. Expand collaborations and community partnerships by 120 percent in a 12-month period.**

**Accomplished this goal as noted:**

We continue to cultivate our relationships with existing partners. We attend "Brown Bag" lunch Bible studies at Kimmins Corp. We supported Early Head Start with their open house. By attending the homeless intervention outreaches with many community partners in the Tampa Hillsborough Homeless Initiative.

We are engaging with Amazing Love Ministries, Bell Shoals Baptist Church Brandon, First Baptist Church of College Hills, New Mt. Zion M. Baptist Church, Ministry of Hope, Abe Brown Ministries, Ready 4 Work, Created Women, Women's Resource Center, Steps to Recovery, the Animal Resource Center (for individuals with pets/service animals), James Elementary School and Early Head Start at Kimmins, Phoenix House, Hispanic Services Counsel, and Community Housing Solutions/Cove Behavioral Health, Mujeres Restaurada De Dios (Women Restored by God), First Baptist Church of College Hills

**c. Increase service delivery in Ybor at Kimmins Family Campus by 200% as tracked by four pathways.**

**We were successful through Spiritual Growth, Community, WorkLife/Industry, and Education Pathways.**

Cheryl Hart was named manager of the Kimmins Family Campus. In 2021 we were able to assist 53 individuals through the Ybor City Campus. By God's grace and the support of this grant we have been able to assist 494 people in 2022!

Below are just a few of the ways that we have been able to expand our services over the last year:

- 125 food boxes were given to the Wholesome Church Outreach.
- We supported Early Head Start with their open house to reach out to their staff and 50 families.
- The Kimmins Family Campus offered classes for:
  - Faith & Finance for 9 individuals – *This was not available before the grant.*
  - ESOL (English for Speakers of Other Languages) for 12 individuals. *Before this grant we had classes for 3 people.*
  - Ged Classes for 2 individuals. *This was not available before the grant.*
- The Kimmins Family Campus was able to partner with the Early Head start and James Elementary School to supply 268 food boxes during the Holiday Season as well as Christmas toys for 298 Children.

**d. Formally launch Homeless Intervention Program including availability of case management.**

**Actively growing the opportunities.**

We have been blessed by the leadership of Luke Simmons, our Homeless Intervention Chaplain at the Lakeland campus to assist our Hillsborough efforts. Since early November, after the previous months of discovery work with other agencies, Luke has begun improving our ability to assist in directing individuals to needed services both within and outside of the Kimmins Center.

We have acquired new software, Mission Tracker, a case management system. This will provide greater effectiveness to meet the needs of case management for the clients of the Kimmins Family Campus. Additionally, this is being utilized at two other Hillsborough County sites.

Through cooperation with the Tampa Hillsborough Homeless Outreach in Seffner the LMI programs and services too were shared there with 16 individuals. By attending four Amazing Love Ministries Homeless Outreaches, Joe was able to connect with 221 homeless men, women, and children listening to the Word of God. Thirty-six of those individuals came up afterwards to receive information about LMI. Joe was blessed to pray with many individuals and 4 of them asked to rededicate their lives to God. We began neighborhood homeless outreach in the Ybor parks and surrounding area, giving water, socks, hygiene kits, bedrolls, and ministry brochures.

**Homeless Intervention Statistics**

- **Housing** – 3 directly assisted through LMI (financially), 68 referred to additional resources.

- **Recovery** – 7 directly to LMI, 5 into other residential facilities, 18 referred to additional resources.
- **Mental Health** – 3 directly delivered to The Cove and VA. 3 referred to additional resources.
- **Other Resources:**
  - Assistance with Identification- 5 individuals
  - Clothing – 6
  - Furniture – 4
  - Bus Passes – 4
- The Ybor Hope Center continues to Case Manage 12 families receiving monthly food boxes.

**e. Share the Gospel at any chance we can and will track faith decisions.**

**We remain intentional in sharing the Hope of Christ.**

To reach our target group of the “street homeless,” Ybor staff have attended 29 homeless and community outreaches, offering programs and services to over 800 individuals. 111 individuals took information about LMI and were presented the Gospel.

The number of people served by Lighthouse Ministries in Hillsborough County continues to rise. Last year 1,369 individuals were assisted, and this year we have helped 1,833 individuals.

**Gospel message communication**

**2021**

Brandon (Hope Center) – 80  
 Plant City (Hope Center) – 0  
 Ybor City (Hope Center) – 22  
 Hillsborough (**STN,HUF**) – 294

**See the Need, Help us Feed**

**Total- 396**

**2022**

Brandon (Hope Center) – 90  
 Plant City (Hope Center) – 226  
 \*Ybor City (Hope Center) – 212  
 \*Ybor City (Homeless Initiative Outreaches)- **29 total outreaches**- 111  
 \*Ybor City (Adult Education Center) – 16  
 Hillsborough (See the Need, Help us Feed) – 46

**Total- 716-**

*\* 350 are (new) from Ybor City Initiatives (this includes the Van Ministry)*

**Faith Decisions**

**2021**- 11 (8 through Hillsborough County See the Need, Help Us Feed, 3 through the Brandon Hope Center)

**2022**- 7 (4 through the Ybor Homeless Outreach, 1 through the Plant City Hope Center)

**f. Track demographic data for each Homeless Intervention Program participants in Ybor City at the Kimmins Family Campus.**

The following demographic information for Lighthouse Ministries services in Hillsborough County, including, most recently, the Kimmins Center is below.

**Hillsborough County Tracking Demographics:**

Calendar Year	<u>2021</u>	<u>2022</u>	<u>Ybor Initiatives 2022</u>
Individuals Assisted	1,369*	1,833*	494
Women	833	1,019	219
Men	536	705	201
Children 0-17	318	375	128
Adults 36-45	129	192	53
Adults 46-65	422	556	73
Adults 66+	179	240	26
Families	924*	1,015*	339
White	817	981	106
Black	93	511	199
Hispanic	368	398	154
Veterans	25	51	10

*\*Includes the Brandon HOPE Center, Ybor Homeless Outreach and Ybor Education Center, and the recently reopened Plant City HOPE Center individuals.*

**g. Purchase a van.**

A van was purchased in July 2022. We utilized the van for outreaches, taking guests to appointments and delivering critical items to our regular clients. It is always a great opportunity to pray and encourage the people we are transporting.

**2. Explain the specific ways that this grant has helped you to expand significantly or propelled your ministry forward. Please include specific examples.**

This grant has allowed us to establish the tethering of three campuses: Brandon Thrift Store and HOPE Center, Plant City Thrift Store and HOPE Center, and Ybor City Adult Learning Center.

We have offered new adult education classes and expanded existing classes. We offered assistance to local schools.

This grant propelled Lighthouse Ministries forward in presence, both presence in walking beside people in their troubles and presence in offering the abiding Christ and His Gospel along the way. There is also the physical presence of a new place to go for help and of new welcoming faces to help them through their challenges.

The 100 Shares Tampa Bay's grant transformed Gospel and service impact as we leveraged contacts from the Ybor City Campus alongside Lighthouse HOPE Centers in Brandon and Plant City, allowing the entire staff to quickly identify and serve more people in need.

With the new staffing, van, and funds set aside for Homeless Intervention, below are examples of how the services of Lighthouse Ministries assisted individuals and families to access vital services:

- *Tyrone has been coming back for continuous assistance since August. He is taking the Faith and Finances class and shared his need for clothing. Not only did we take him to the Brandon Hope center where he got shoes, pants, shirts, and a backpack, but I was able to minister to him while we drove there and back to his residence. Tyrone was injured at work and is still working through how much his life has changed. He is used to going to work and taking care of himself. Now he struggles with depression and wants to get on a path to self-sufficiency. I prayed with him before he got out of the van. He said he was thankful for Lighthouse Ministries, where he is getting real help and learning more about God and managing his money.*
- *Rose received a food box, clothing, housewares, and arranged to pick up some furniture items. She was delivered to her new apartment, and we helped her get her things inside. After praying with her she said, "God bless Lighthouse Ministries for helping me so much!" as she walked into her new home after being homeless for more than 18 months.*
- *Joe had been working with Thomas for more than a month to encourage him to get off the street. He has been homeless for years and struggling with his addiction to maintain any kind of sobriety. I saw him week after week at one of the homeless outreaches where he and many others get a hot meal Monday evenings. After more than a month of talking about being tired out there on the street every night, Thomas showed up at the Ybor Center to talk about getting into recovery. With no beds available in Lakeland, he was open to us helping him get to a faith-based recovery program. Thankfully, we were able to find him placement, and we purchased his ticket to travel where he was picked up at the terminal and is now in treatment. Praise God!*
- *Michael Slater was referred by the Timothy Initiative, another organization helping men in the Tampa area. He had lost his job and had never been homeless. Struggling and stressed out, he ended up on the streets. He wanted to take some time for himself to figure out what was next and felt like he could not turn to his family for help. He is now enrolled in Lighthouse Ministries' Life Learning Residential Campus for Men.*

- *We got a call from Tampa Police that they had a man sleeping in front of the police station because he was tired of being on the streets. He specifically asked the Homeless Outreach Officer to call "Lighthouse Ministries" in Lakeland and said that he knew how they help men get off the street and get clean from drugs. I drove over to the police station, picked up Edward, and we went to the Ybor LMI Center. After we did his application and prayed together, I spoke to our team in Lakeland. I delivered Edward to our Rescue Shelter, where the staff was ready to receive him. Now he is in the Volunteer Program, waiting for a bed to open in the Men's Residential Program because we are at capacity.*
- *The Tampa Homeless Outreach Team contacted me once again to assist a man who just arrived in Tampa and was at the bus station in distress. He had nowhere to go, and the officers had concern for this man. They felt that people were going to take advantage of him, maybe even hurt him. So, I spoke to the gentleman, Ariel, about the men's program at LMI and he said, "I will do whatever it takes to be there, in a safe place." Then I spoke to the officer, and they offered to deliver Ariel to the Lakeland campus from Tampa. I thanked the officer and said that we appreciate our partnership with the city and the police department.*

The growing Referral Services List as mentioned previously allows Lighthouse Ministries to share the Gospel through collaboration with other organizations that are meeting the physical and emotional needs of our community but are not able to offer the hope of the Gospel. The exciting news is that the offer of the Gospel of Jesus Christ comes with the services offered to individuals and families through the Kimmins Center.

**Most activities described in this report were NOT happening one year ago!**

This grant has been the catalyst for growing this new work. Your prayers are being answered. We hope you will join us in saying, "The LORD has done this, and it is marvelous in our eyes." Ps. 118:23

In comparison, in 2021, the Ybor campus held ESOL classes, partnered with Early Head Start to provide food boxes, and participated in limited outreach to the community through food boxes.

Throughout 2022 we have been able to

- Expand the ESOL Classes as well as offer Faith & Finances and GED Classes.
- Expand food box distribution to include assistance to families in local schools.
- Launch the Homeless Intervention Program to help those on the street receive assistance to find dignity and a better quality of life through the power of the Gospel.
- Utilize the van to better integrate services between our Hillsborough County locations.

**3. Based on the measurable project goals and methods of evaluation on your original grant application (Question #12 on the Grant Application), how has this project measurably expanded an existing initiative or established a new initiative?**

This grant has sustained our first year efforts to staff the initiative properly. Two new employees, Joe Vasquez and Cheryl Hart have been hired to support Lighthouse's services in Hillsborough County and at the Kimmins Center.

As referenced above, a van has been purchased and is a branded presence for Lighthouse Ministries as it travels in Hillsborough County serving the transportation needs of the homeless and poor population.

The new Mission Tracker case management system is up and running at the Kimmins Center and throughout all Lighthouse Ministries sites.

The Gospel of Jesus Christ is being proclaimed at every opportunity as described elsewhere in this report, most notably with presentations increased year over year from 396 to 716 individuals.

**4. How have the grant funds furthered evangelism and discipleship in your local community?**

The grant funds are essential to opening the pathways of the Gospel to individuals in the community who need assistance in a practical way through spiritual growth (church involvement), community (engaging with others), Work life (employment), education and Faith and Finances. This moves them to the next steps for permanent housing and independent living opportunities.

The Kimmins Center has been utilized for Lighthouse Ministries' Discipleship program classes, Faith and Finances, and ESOL classes.

Applicants for Ybor Hope Boxes are offered the Gospel and prayers. Also, our application process invites an open dialogue between the applicants and our staff on their relationship with Jesus and their testimony.

**5. What impact has the grant had on the population you serve? Your staff? The community?**

The 100 Shares Tampa Bay grant has offered the staff the opportunity to successfully launch the mission work in Ybor City and in Hillsborough County, making a significant impact.

We are seeing that by connecting with various agencies, churches, and organizations, we are able to meet the needs of the poor and at-risk population we serve in Ybor City and Hillsborough County.

Currently, we have had the opportunity to serve 121 individuals in Ybor City between the Homeless Initiative and our educational programs. Everyone has been offered an opportunity to receive guidance, assistance, and hope. One hundred and one of these individuals have been presented with the Gospel, an opportunity to pray, and the offer of salvation.

The staff realizes that without this grant we would not have made the necessary growth to effectively impact this community with a compassionate Gospel emphasis.

**6. What were the primary lessons that you and your staff learned from this grant project?**

Hillsborough County includes several large, densely populated urban areas, and there is much need. We are thankful for the time that has been made available to us to provide collaboration and forge partnerships that inspire and inform us together for effective ministry.

We have learned that there is insufficient comprehensive case management in the area, and there is a greater opportunity for Gospel work than we ever could have imagined. Many services are provided but there still lacks a large Gospel intentionality to the compassion ministry. We hope to fill that need.

This grant has given us the opportunity to accelerate our presence in Hillsborough County to give dignity and a better quality of life through the power of the Gospel.

**7. Based upon current conditions, are there things that you would do differently in utilizing the grant award? If so, what?**

At this time, we used the resources we have to the best of our ability as we lay the foundation for future Gospel work. We would have put more emphasis on children's ministry in the schools and neighborhoods, but we can put that in our strategic plan moving forward over the next five years.

**8. the campaign.**

N/A

**9. If the project involved collaboration with other organizations, please comment on its effect on the project.**

Many of our collaborations have already been mentioned above along with the positive effects to impact the community.

One additional positive effect of these collaborations is that it compels us to pursue every opportunity to open our hearts and our minds to share the love of Christ, both with the collaborators, (many are without Gospel foundations), and with those

individuals we serve. The grant has also given a greater opportunity for staff to partner with a coalition of likeminded Gospel ministries.

**LIGHTHOUSE MINISTRIES**  
**GRANT REPORT/SPENDING TO DATE - 04/01/2022 - 02/28/2023**

Category		Amount Requested	Amount Spent to Date
Salaries and Wages			
1	Learning Campus/Homeless Intervention Minister	15000.00	15000.00
2			
Total Salaries and Wages		15000.00	15000.00
Advertising, Marketing, Consultant Fees			
1			
2			
Total Advertising, Marketing, Consultant Fees		0.00	0.00
Travel and Mileage Expenses			
1	Mileage - Employee Reimbursements	3000.00	1206.65
2	Mileage - Truck		608.99
3	Auto Insurance		1184.36
Total Travel and Mileage Expenses		3000.00	3000.00
All Other Requested Items			
1	Homeless Intervention Program: ID's, motel fees, transport vouchers, medical expenses	19600.00	1286.65
2	705 Food Boxes		26790.00
3	15 Passenger Van - Transport for Homeless Services	50000.00	41523.35
4			
5			
6			
7			
8			
9			
12			
13			
14			
15			
Total Other Requested Items		69600.00	69600.00
<b>TOTAL GRANT AMOUNT REQUESTED</b>		<b>87600.00</b>	<b>87600.00</b>

PERCENTAGE OF GRANT FUNDS USED TO DATE

100%